

# AN EXPERIENCED APPROACH TO PRIVATE EQUITY



## WHY CHOOSE MONUMENT MICROCAP PARTNERS?

### PARTNER EXPERIENCE

We have one of the deepest and broadest investment teams in the U.S. and Canadian MicroCap private equity markets. Our partners have extensive experience and a successful track record of investing in and operating dozens of companies in the U.S. and Canadian lower middle markets.

### THE MONUMENT DIFFERENCE - PERSONAL INVESTMENT

We partner with hardworking management teams with vision. Our goal is to meet the expectations of owners we work with, and generate exceptional investment results. At Monument, we invest personally in every deal in the same equity securities as the management team. We look to structure a true partnership in our transactions.

## WHO AND WHAT WE'RE LOOKING FOR

At Monument, we believe that a trusting relationship is the foundation for a successful partnership. We seek to partner with ownership and management teams that are hardworking, disciplined, and have a history of positivity. In using a hands-on approach with management teams, we provide the capital and support that is needed to grow the business while providing a positive transaction experience.

### THE MONUMENT FOCUS

Our focus is on companies that have the following characteristics:

- High-quality management team that will make a meaningful equity investment alongside Monument
- Strong market positions in growing sectors
- Value-added products or services with sustainable competitive differentiation and minimal substitution or technology risk
- Operate in industries in which Monument has experience and expertise including:
  - Niche manufacturing with meaningful intellectual property, technology or engineering content
  - Business services with sustainable differentiation
  - Value-added distribution and supply chain management

## OUR PORTFOLIO OF COMPANIES



Provides durable medical equipment on a rental basis to hospices located primarily in Los Angeles and surrounding counties.



Provides insurance risk management services, specializing in investigations of workers' compensation insurance claim fraud.



Provides and installs replacement, residential, and commercial roofing systems, and repairs existing roofs in Florida.



Provides Intraoperative Neurophysiological Monitoring (IONM), or neuromonitoring for spinal, cranial, and pain management surgical procedures in Texas.



Specialty interior building products component platform selling directly to manufacturers, assemblers and professional installers.

## OUR TEAM

Monument MicroCap Partners, LLC is an independent private investment firm comprised of highly experienced and accomplished private equity and operational executives seeking to partner with and acquire companies in the MicroCap Market, which we define as businesses having EBITDA of \$2-8 million. Our focus is on businesses located in the United States and Canada.

### TIM HILDEBRAND

President

Tim joined Monument in 2019 as Vice President and became President in 2021. Tim was a Senior Associate at Hammond, Kennedy, Whitney & Company, Inc. (HKW) prior to joining Monument and has 8 years of middle market buyout experience.

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### GLENN SCOLNIK

Chairman of the Board,  
Founding Partner

Glenn has over 40 years of experience in lower middle market buyout investing, including 11 years as CEO of HKW, a leading lower middle market private equity firm.

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### TOM SHAW

Partner

Tom joined Monument in 2021 as a Partner. Tom has over 10 years of middle market buyout experience. Prior to joining Monument, Tom was a Principal at HKW.

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### JIM FUTTERKNECHT

Founding Partner

Jim has over 40 years of operational executive and private equity experience, including roles as Chairman, CEO, President and COO within multiple companies and as Operating Partner at HKW.

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### RICK LARKIN

Operating Partner

Rick has over 40 years of experience in finance, management, and M&A focusing on maximizing growth opportunities and enhancing stakeholder value in the private equity environment.

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### ROB TROXEL

Founding Partner

Rob has over 30 years of experience successfully starting, building, leading and exiting multiple businesses.

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### RALPH R. (ROY) WHITNEY

Founding Partner

Roy has over 50 years of experience investing in middle market companies and originally led HKW into the world of private equity.

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### COSMIN DORDEA

Associate

Cosmin joined Monument in 2021 as an Associate. Prior to Monument, Cosmin was an Analyst at a middle market investment bank and has over 2 years of M&A transaction experience.

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### HOLLY SANDLIN

Vice President of Marketing  
& Investor Relations

Holly joined Monument in 2019. Holly leads investor outreach and marketing initiatives, and provides general administrative support for the team.

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