

AN EXPERIENCED APPROACH TO PRIVATE EQUITY



WHY CHOOSE MONUMENT MICROCAP PARTNERS?

PARTNER EXPERIENCE

We have one of the deepest and broadest investment teams in the U.S. and Canadian microcap private equity markets. Our partners have extensive experience and a successful track record of investing in and operating dozens of companies in the U.S. and Canadian lower middle markets.

THE MONUMENT DIFFERENCE - PERSONAL INVESTMENT

We partner with hardworking management teams with vision. Our goal is to meet the expectations of owners we work with, and generate exceptional investment results. At Monument, we invest personally in every deal in the same equity securities as the management team. We look to structure a true partnership in our transactions.

WHO AND WHAT WE'RE LOOKING FOR

At Monument, we believe that a trusting relationship is the foundation for a successful partnership. We seek to partner with ownership and management teams that are hardworking, disciplined, and have a history of positivity. In using a hands-on approach with management teams, we provide the capital and support that is needed to grow the business while providing a positive transaction experience.

THE MONUMENT FOCUS

Our focus will be on companies that have the following characteristics:

- High-quality management team that will make a meaningful equity investment alongside Monument
- Strong market positions in growing sectors
- Value-added products or services with sustainable competitive differentiation and minimal substitution or technology risk
- Operate in industries in which Monument has experience and expertise including:
 - Niche manufacturing with meaningful intellectual property, technology or engineering content
 - Business services with sustainable differentiation
 - Value-added distribution and supply chain management

OUR TEAM

Monument MicroCap Partners, LLC (Monument) is an independent private investment firm comprised of highly experienced and accomplished private equity and operational executives we seek to partner with and acquire companies in the microcap Market, which we define as businesses having EBITDA of \$2-8 million. Our focus is on businesses located in the United States and Canada.

TIM HILDEBRAND

President

Tim joined Monument in 2019 as Vice President and became President in 2021. Tim was a Senior Associate at HKW prior to joining Monument and has 8 years of middle market buyout experience.

tim@monumentmicrocap.com

ROB TROXEL

Partner

Rob has over 30 years of experience successfully starting, building, leading and exiting multiple businesses.

rob@monumentmicrocap.com

RALPH R. (ROY) WHITNEY

Partner

Roy has over 50 years of experience investing in middle market companies and originally led HKW into the world of private equity.

roy@monumentmicrocap.com

GLENN SCOLNIK

Chairman and CEO

Glenn has over 40 years of experience in lower middle market buyout investing, including 11 years as CEO of Hammond, Kennedy, Whitney & Company, Inc. (HKW), a leading lower middle market private equity firm.

glenn@monumentmicrocap.com

JIM FUTTERKNECHT

Partner

Jim has over 40 years of operational executive and private equity experience, including roles as Chairman, CEO, President and COO within multiple companies and as Operating Partner at HKW.

jim@monumentmicrocap.com

HOLLY SANDLIN

Executive Assistant & Marketing Associate

Holly provides administrative support for the Indianapolis office as well as managing general marketing functions for the team.

holly@monumentmicrocap.com

OUR PORTFOLIO OF COMPANIES



Provides durable medical equipment on a rental basis to hospices located primarily in Los Angeles and surrounding counties.



Provides and installs replacement, residential, and commercial roofing systems, and repairs existing roofs in Florida



Provides insurance risk management services, specializing in investigations of workers' compensation insurance claim fraud.



Provides Intraoperative Neurophysiological Monitoring (IONM), or neuromonitoring for spinal, cranial, and pain management surgical procedures in Texas.



MONUMENT

MICROCAP PARTNERS

WWW.MONUMENTMICROCAP.COM